Sample Presentation Outline

I. Introduction
   A. Question about thoughts on STAT and time
   B. Introduce option of POCT
      1. Benefits
         a. Ability to increase speed of decisions
         b. Ability to decrease errors based on transport or wait
         c. Ability to decrease amount of blood used in effort to obtain sample
      2. Negatives
         a. Hint that negatives are public and true, do not hide fact

II. Body
   A. First Subject – Speed
      1. Use Scalise (2006) study
         a. Decrease in patient stay per visit
         b. Decrease in hospital stay overall
      2. Show benefit in terms of cost to overall hospital
      3. Benefit in terms of patient happiness
      4. Benefit in terms of patient health
         a. ICU Narcosis
         b. Hospital Acquired Infection
   B. Second Subject – Decrease post analytic errors
      1. Collection Errors
         a. Labeling
         b. Mishandle
      2. Receiving Errors
         a. Time
         b. Protocol
         a. Show results of improvements by study.
   C. Third Subject – Amount Of Blood Needed
      1. Inability to obtain large amounts of blood on specific patients
         a. Hypovolemia
         b. Combative
      2. Danger to pediatric patients due to limited amount of blood in system

III. Negatives
   A. Inform of actual negatives of cost
      1. Show up front price and explain long term gain
         a. Amount of patients per day
         b. Amount of procedure and decrease in cost staff
   B. Inform interpreted negatives of accuracy
      1. Show information of test performed
      2. Use Wahr, Lau, and Tremper (1996) Study and show results

IV. Closing
   A. Recap positives
B. Revisit WHY negatives are not as bad as initially expected.
C. Thank for time
References


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